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ANNUAL MEETING - STATION DIRECTORS: WESTERN REGION

BERKELEY, CALIF: APRIL 5-9, 1948

RECORD OF MOTIONS

1. Motion by Henney, seconded by Curry, that the schedule for the Nutritional Status Project in the Western Region, as proposed below, be approved.

- a. Oregon - To be completed May 15, 1948.
- b. California - Estimated duration, 7 mo.
- c. Colorado - New Mexico - Arizona
- d. Wyoming - Montana - Utah.
- e. Washington - Nevada.

Carried

2. Motion by Walker, seconded by Besse, that Director Burgess as Chairman of Western Station Directors request that Director W. H. Martin, Chairman of the Agricultural Experiment Stations Committee on Organization and Policy, ask that Committee to consider method of procedure in publishing commodity reports resulting from the National Cooperative Project to Conserve the Nutritive Values of Foods.

Carried

3. Motion by Hill, seconded by Curry, that the U.S.D.A. be requested to pay transportation and subsistence expenses of collaborators and chairman of the regional committee to attend meetings at the Soil and Fertilizer Laboratory as provided in the Memorandum of Understanding.

Carried

4. Motion by Holm, seconded by Henney, that the words "upper Snake River Valley" be deleted from the Regional Research Project on Irrigation and Soil Management Studies Including Drainage, Salinity, and Fertilizers.

Carried

5. Motion by Walker, seconded by Besse, that the present assignment of Administrative Advisers of Marketing projects in the Western Region be continued and that the Administrative Advisers hold their meetings of technical committees at the same time and place insofar as practicable.

Carried

6. Motion by Walker, seconded by Besse, that Director Burgess write letters to President J. H. Hannah, of Michigan State College and Chairman, Overall Committee on Legislation, Association of Land-Grant Colleges and Universities, and Director W. H. Martin, Chairman, Agricultural Experiment Stations Committee on Organization and Policy, urging them and the committees which they represent to make every effort possible to obtain restoration of the full second increment of Title I, Section 9 funds for agricultural experiment stations, authorized by the Research and Marketing Act of 1946, and the final increment of Bankhead-Jones Act of 1935.

Carried

Berkeley, California
April 8, 1948

President J. H. Hannah
Michigan State College
East Lansing, Michigan

Dear President Hannah:

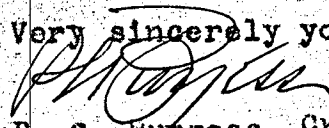
The directors of the Agricultural Experiment Stations of the eleven western states, meeting at the University of California at Berkeley have unanimously approved a motion to ask you as Chairman of the over-all Legislative Committee of the Association of Land-Grant Colleges and Universities to use your kind offices in an effort to obtain the restoration of the full amount of the second increment of Title I, Section 9 funds (Research and Marketing Act of 1946) and the final increment of funds under the Bankhead-Jones Act of 1935, which have been stricken from the President's Budget by the House of Representatives.

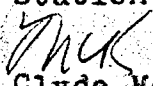
Contrary to the impression gained by the subcommittee of the House Appropriation Committee, practically all of the first increment of the funds appropriated to State Agricultural Experiment Stations under Title I, Section 9 of the Research and Marketing Act have been either spent or obligated during the present fiscal year. In addition, careful plans have been made for the funds from the second increment which we had hoped would be appropriated for the 1948-49 budget of the United States Department of Agriculture. The same is true for the final increment of the Bankhead-Jones fund.

If this money is not made available to the Agricultural Experiment Stations it will not only delay work on research projects already in progress but will seriously hamper most stations in making plans for research on pressing agricultural problems with which they are now confronted. In addition, some stations will be forced to release staff members who have already been employed in good faith in anticipation of the appropriation of future authorized increments.

As Chairman of the Over-all Legislative Committee of the Association of Land-Grant Colleges and Universities, it is the sincere hope of the station directors of the western states that you will be able to render assistance in obtaining the restoration of the funds in question.

Very sincerely yours,


P. S. Burgess, Chairman,
Station Directors, Western Region


Clyde McKee, Secretary,
Station Directors, Western Region

cc-W.H.Martin
New Brunswick, N.J.

Berkeley, California
April 8, 1948

Director W. H. Martin
New Jersey Agricultural
Experiment Station
New Brunswick, New Jersey

Dear Bill:

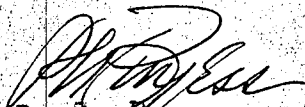
It was the unanimous opinion of the Station Directors of the Eleven Western States, assembled in annual conference at the University of California at Berkeley, that you should appear at the hearings of the Senate Appropriations Committee (on or about April 19) when we understand discussions will be held on the United States Department of Agriculture Appropriation Bill.


You, of course, are aware of the fact that the second increment of Title I, Section 9 of the funds for the Agricultural Experiment Stations authorized under the Research and Marketing Act was not allowed by the House of Representatives and it appears that our only opportunity to obtain the reinstatement of the second increment is to make a strong plea before the Senate Appropriations Committee.

We are agreed to a man that you were the most capable of all of the Station directors to perform this service in behalf of agricultural research and we sincerely hope that it will be possible for you to be present when the hearings are held.

We realize that this will be a tough assignment but we hope you will be able to "carry the ball" again for the Station Directors.

With sincere regards,


P. S. Burgess, Chairman
Station Directors, Western Region


Clyde McKee, Secretary
Station Directors, Western Region

7. Motion by Henney, seconded by Buchanan, that in case there is no increase in funds under Title I, Section 9 for agricultural experiment stations in 1948-49, the 1947-48 project totals and distribution of allotments between and among states remain the same with the understanding that as additional funds become available, they will be allocated with reference to the importance of the problems.

Carried

8. Motion by Buchanan, seconded by Henney, that the directors approve the recommendations of the Western Agricultural Economics Research Council as to Marketing Projects in Column #2 with revised allocations among states providing the full second increment of Title I, Section 9b3 funds become available.

Motion Not Carried

9. Motion by Hutchison, seconded by Fleming that the Directors approve the allocations to Marketing projects in tabulation below for 1948-49, with revised allocations among states providing the full second increment of Title I, Section 9b3 funds become available.

Carried

WM-1:	\$11,600	WM-5:	16,500
WM-2:	2,800	WM-6:	12,500
WM-3:	12,500	WM-7:	18,000
WM-4:	16,500	WM-8:	4,000
		Total	<u>\$94,400</u>

10. Motion by Buchanan, seconded by _____, that in case funds from Title I, Section 9b3 for agricultural experiment stations for agricultural experiment stations in 1948-49 are increased but the amount is short of the total \$94,400, the representatives of the Western Region, who serve on the Committee of Nine, are authorized to make adjustments in project allotments among states in harmony with the discussions of this group.

Carried

11. Motion by Buchanan, seconded by Henney, that the western directors approve the requests for 10(b) funds for Marketing projects in 1948-49, as proposed by the Western Agricultural Economics Research Council.

Carried

12. Motion by Holm, seconded by Besse, that the Technical Committee for the Beef Cattle Breeding Project be given an opportunity to meet with the Administrative Adviser to determine an acceptable allocation of the \$70,000 allocation of 9(b)3 funds for 1948-49.

Motion Withdrawn

13. Motion by Hutchison, seconded by Holm, that the allocations of 9(b)3 funds based on full second increment for beef cattle breeding be as follows:

✓ 5800.	Arizona	\$7,500	3000	-14.0	Oregon	5800.	\$11,500	3000	-14.0
✓ 7750.	Colorado	11,500	4000	-18.7	Utah	4700.	11,000	2300.	-10.8
✓ 7750.	Montana	12,500	4000	-18.7	Washington		11,000	2000.	-9.2
✓ 5800.	New Mexico	5,000	3000	-14.0	Total	4000	<u>\$70,000</u>	21300.	

Carried

40,170.00
 1,300
 \$ 41,470.00 } plus 1000. Reg Travel 65% base C.
 \$ 1000.
 22,300.

See table following this page

See table following this page

See table following this page

April 6, 1948

WESTERN REGIONAL MARKETING PROJECTS FOR 1949 - R.M.A.

Proposed allocation of \$94,400 of 9(b)3 funds in accordance with project priorities recommended by the Western Agricultural Economics Research Council at the Berkeley meeting on Feb. 12-14 (with comparisons for 1948)

And suggested amounts of 10-b funds to be requested for 1949

	9(b)3		10-b
	1948	1949	1949
WM-1: Maintaining and expanding the market for DAIRY products			
California	\$ 1,000	\$ 1,700	(\$ 16,500 BAE 1/
Idaho	1,000	-	(7,500 FCA
Montana	-	2,000	(
Oregon	1,700	2,000	(
Utah	-	2,000	(
Washington	1,700	3,900	(
Total	\$ 5,400	\$ 11,600	\$ 24,000
1/ Production-consumption balance in the Western States - \$8,000			
Pricing of milk and milk products - 8,500			
WM-2: A study to determine means of delivering APPLES of improved quality to consumers at minimum costs			
Oregon	\$ 1,000	\$ 2,000	(\$ 8,000 BAE
Washington	4,000	2,000	(6,000 BPI
Total	\$ 5,000	\$ 4,000	\$ 14,000
WM-3: Marketing of PEACHES			
California	C	C	(\$ 12,000 BAE 1/
Colorado	\$ 2,500	\$ 5,000	(5,000 FCA
Utah	2,500	5,000	(5,000 PMA
Washington	C	2,500	(
Total	\$ 5,000	\$ 12,500	\$ 22,000
1/ Effect of methods of handling on quality and consumer acceptance - \$4,000			
Comparative market positions of processed clingstones and freestones - \$8,000			
WM-4: Marketing LIVESTOCK, both feeder and slaughter, in Western States			
California	C	C	(\$ 18,000 BAE
Colorado	\$ 2,500	\$ 1,500	(
Idaho	1,500	1,500	(
Montana	1,500	3,000	(
Nevada	500	1,500	(
New Mexico	1,000	3,000	(
Oregon	1,500	2,500	(
Utah	1,500	1,500	(
Washington	1,500	1,500	(
Wyoming	500	500	(
Total	\$ 12,000	\$ 16,500	\$ 18,000

	9(b)3		10-b
	1948	1949	1949
WM-5: Preparation and processing of domestic WOOLLS to enhance their market value and increase returns to the wool grower			
California	C	C	(\$ 17,500 PMA
Colorado	\$ 1,600	\$ 1,600	(20,000 10-a
Idaho	C	C	(contracts
Montana	C	C	(
New Mexico	C	1,650	(
Oregon	C	C	(
Utah	C	C	(
Wyoming	9,150	7,500	(
Texas	1,750	1,750	(
Total	\$ 12,500	\$ 12,500	\$ 37,500
WM-6: A study of new methods of grading, packaging, and shipping to improve and maintain the quality of POTATOES and to determine consumer acceptance for same			
Colorado	\$ 6,000	\$ 6,300	(\$ 5,000 PMA
Idaho	6,500	6,500	(5,000 BHNHE
Oregon	C	2,500	(5,000 BAE
Total	\$ 12,500	\$ 15,300	\$ 15,000
WM-7: Factors affecting consumer demand and economic efficiency encountered in marketing TURKEYS produced in the eleven Western States			
Nevada	C	C	(\$ 10,000 BAE
Oregon	\$ 6,000	\$ 6,000	(
Utah	C	6,000	(
Washington	6,000	6,000	(
Total	\$ 12,000	\$ 18,000	\$ 10,000
WM-8: The marketing of GRAPEFRUIT grown in the desert Southwest			
Arizona	C	\$ 4,000	(\$ 7,000 BAR
California	C	C	(
		\$ 4,000	\$ 7,000
TOTALS	\$ 64,400	\$ 94,400	\$ 147,500

April 14, 1948

DIRECTOR'S OFFICE
RECEIVED
APR 16 1948
AGRICULTURAL EXPERIMENT
STATION
BREMEN MONTANA

Dr. F. D. Fromme
Office of Experiment Stations
Washington, D. C.

Dear Dr. Fromme:

At the meeting of the western directors at Albany, California, last week some changes were made in the allocations of 500 funds suggested by the Committee of Nine. You will obtain a record of this action from the secretary of the western directors.

You probably will obtain from him also a record of another action taken with regard specifically to marketing projects. I want to call this action especially to your attention, however, as administrative advisor for the dairy, fruits and vegetables, and poultry and eggs marketing projects for the west. This action pertains to an increase in the request for federal participating funds. The net requests for 10b funds are as follows:

WM-1	\$16,500	EAE
	7,500	FPA
WM-2	8,000	EAE
	6,000	FPI
WM-3	12,000	EAE
	5,000	FPA
	5,000	FAS
WM-4	18,000	EAE
WM-5	17,500	PMA
	20,000	10-a contracts
WM-6	5,000	PMA
	5,000	BENHE
	5,000	EAE
WM-7	10,000	EAE
WM-8	7,000	EAE

Sincerely yours,

Mark F. Buchanan
Director

cc: P. S. Burgess Clyde McKee
H. Wellman Wendell Calhoun
A. H. Hamilton

14. Motion by Holm, seconded by Fleming, that allocations for dairy cattle breeding as shown on blackboard be approved.

Idaho	-	\$5,000	Oregon	-	\$4,600
		Total	-		
			\$9,600		

Carried

15. Motion by Buchanan, seconded by Henney, that allocations for Dairy Barns be approved for 1948-49 as follows:

Idaho	\$4,500	Utah	\$3,500
Oregon	4,500	Total	\$12,500

Carried

16. Motion by Besse, seconded by Henney, that the trusteeship for the Nutritional Status Project be rotated among the states of the Western Region in accordance with procedure acceptable to the Office of Experiment Stations.

Carried

17. Motion by Buchanan, seconded by _____, that a total of \$2750 be allocated for the Plant Introduction Project for 1948-49 divided \$2000 for Washington and \$750 for New Mexico.

Carried

18. Motion by Buchanan, seconded by Walker, that \$1000 be allocated to Colorado and that the \$1500 thus saved be allocated later.

Carried

19. Motion by Walker, seconded by Henney, that all balances so far accumulated be applied to the Turkey Breeding Project.

Colorado	-	\$1,000
California	-	3,750.

Carried

20. Motion by Buchanan, seconded by Holm, that \$3750 be allocated to California for turkey breeding in 1948-49.

Carried

21. Motion by Buchanan, seconded by Holm, that the following allocations for Rural Housing be approved for 1948-49.

California	\$3,300	Oregon	\$7,800
Colorado	3,300	Utah	3,300
Washington	3,300	Total	\$21,000

22. Motion by Henney, seconded by Buchanan, that the allocations of the Committee of Mine for the Soil and Water Project in 1948-49 be approved.

Colorado	\$9,500	Washington	\$9,500
Utah	11,000	Total	\$50,000

Carried

23. Motion by Freshburn, seconded by Walker, that the recommendations of the Nutrition Committee for Amino Acids Project for 1948-49 be approved.

Arizona	\$4,000	Oregon	2,000
Colorado	2,000	Utah	2,000
			<u>\$10,000</u>

Carried

24. Motion by Hill, seconded by _____, that adjustments in project allocations in case full second increment is not available for 1948-49 be made by Western Region representatives on the Committee of Nine.

Motion Withdrawn

25. Motion by Beaumont, seconded by Henney, that the station directors of the Western Region hold their next meeting at the University of Hawaii, Honolulu, Hawaii. (July, 1949 suggested by Director Beaumont as the best month for the visit).

Carried

26. Motion by Buchanan, seconded by Holm, that the priority figures above 1947-48 increment be used by the Western Region representatives on the Committee of Nine in case approximately one-half of the second increment is appropriated for 1948-49.

<u>Projects</u>	<u>1947-48</u>	<u>Priority Additions</u>
W-1 Beef Cattle	\$ 2,300	(2) \$10,000. (5) \$10,000. (8) Residual
W-2 Dairy Cattle	1,400	(4) \$6,000
W-3 Dairy Barns	12,500	
W-4 Nutr. Status	40,000	(3) \$10,000
W-6 New Plants	2,100	
W-7 Turkeys	2,300	(6) \$2450.
W-8 Rural Housing	21,000	
W-9 Soils	---	(1) \$20,000.
W-10 Amino Acids	---	(7) \$6,050. (8) Up to \$10,000
	<u>\$81,600</u>	

Carried

27. Motion by Beaumont, seconded by Besse, that the station directors of the Western Region recommend to the Agricultural Research Administration and to the Administrator of the Research and Marketing Act that high priority be given to projects of the Bureau of Entomology and Plant Quarantine pertaining to research on fruit flies in cooperation with the Agricultural Experiment Station of the University of Hawaii, and that Section 10(b) funds be allocated to activate these projects.

Carried

28. Motion by Besse, seconded by Buchanan, that the Agricultural Experiment Stations Relations Committee of the Western Regional Research Laboratory recommend to the Bureau of Agricultural and Industrial Chemistry that the Memorandum of Agreement be amended to provide that the annual meeting may alternate between the Laboratory and one of the Agricultural Experiment Stations of the region.

Carried

Berkeley, California
April 9, 1948

Mr. E. A. Meyer, Administrator
Research and Marketing Act
U. S. Department of Agriculture
Office of the Secretary
Washington 25, D. C.

Dear Mr. Meyer:

The Directors of the Agricultural Experiment Stations of the Western Region in conference at the University of California at Berkeley, unanimously approved a motion to recommend to the Agricultural Research Administration and to the Administrator of the Research and Marketing Act that high priority be given to the five projects of the Bureau of Entomology and Plant Quarantine pertaining to research on fruit flies in cooperation with the Agricultural Experiment Station of the University of Hawaii, and that Title I, Section 10 (b) funds be allocated to activate these projects.

This action was taken in recognition of the importance of advancing the fruit industry of the Hawaiian Islands. As you know, prevalence of the fruit fly in the Islands makes it impossible to ship fresh fruit to the continental United States at present.

Hoping that you will give consideration to this recommendation from the western station directors, we remain,

Very sincerely yours,



H. S. Burgess, Chairman
Station Directors, Western Region



Clyde McKee, Secretary
Station Directors, Western Region

cc-W. V. Lambert

Director C. H. Bailey
Director W. H. Martin
Director R. A. McGinty

29. Motion by Buchanan, seconded by Walker, that this group cannot support the proposed change in H.R. 6054, Section 6(1) line 7, p. 14 to eliminate the words "independently of".

Carried

30. Motion by Buchanan, seconded by Holm, that this group go on record as recognizing the need for research under Title II, and that funds from this title be allocated to the State Agricultural Experiment Stations through the Office of Experiment Stations.

Carried

<u>New Projects Proposed</u>	<u>Priority</u>	<u>Admin. Adviser</u>
W-11: Weed Control	1	Eurgoyne
W-12: Virus Diseases of Plants (Beans, Tomatoes, Stone Fruits)	2	Holm
W-13: Toxicity	3	Freeborn
W-14: Agricultural Mechanization	4	Freeborn
W-15: Nematodes of Plants	5	Beaumont
W-16: Range Improvement	6	Fleming
W-17: Cereal Breeding and Quality	7	Swenson
W-18: Dairy Product Utilization	8	Theophilus
W-19: Feed Uses of Agrl. Wastes Beet Tops - Hamney Cellulose Products - McKee	9	
W-20: Grass Tetany	10	Lewis (Texas)
W-21: Hop Improvement	11	Besse

Administrative Advisers to write to each State Agricultural Experiment Station to obtain information on (1) what each station has done on the problem; (2) whether the station is interested in engaging in a cooperative project for study of the problem; and (3) to take steps to outline a regional project.

Dr. E. C. Elting referred to letter from Office of Experiment Stations under date of August 25, 1947, explaining the procedure of using Title I, Section 9(b) and 2 funds for travel of staff members in attending meetings to plan cooperative research projects.

Berkeley, California
April 9, 1948

Director W. H. Martin
Agricultural Experiment Station
New Brunswick, New Jersey

Dear Director Martin:

At the request of the Chairman, Director Besse gave a report of the business transacted by ESCOP at the recent meeting in Washington. In the course of this discussion it was brought out that a request was made to the Executive Committee of the Association of Land-Grant Colleges and Universities that the Hope Bill (H.R. 6054) as written be changed in two places. The first of these changes was to eliminate the words - "independently of" from Section 6(1), line 7, page 14. The Western Station Directors unanimously approved a motion "that this group cannot support the proposed change."

There are several reasons for this: (1) there are several forest and range experiment stations operated by the Forest Service, United States Department of Agriculture, within the Western Region. Obviously, it would be impossible for the State Agricultural Experiment Stations to cooperate with these Forest Service Stations. (2) The same applies to the several grass and forage nurseries operated by the Soil Conservation Service. (3) There is a tremendous acreage of federally-owned land in the eleven western states, especially national forests, public domain, and Indian Reservations, many of which have experimental work underway. (4) Furthermore, several Bureaus of the United States Department of Agriculture have excellent work in progress which is not cooperative with the State Agricultural Experiment Stations of the Western Region, and with which cooperation should not be required or made obligatory.

No objection was raised to the second change on the Bill as reported by Director Besse.

Trusting that you will give this matter your serious consideration,

Very sincerely yours,

P. S. Burgess, Chairman
Station Directors, Western Region

Clyde McKee, Secretary
Station Directors, Western Region

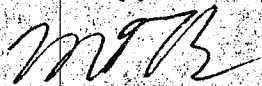
April 14, 1948

Director P. S. Burgess
Agricultural Experiment Station
University of Arizona
Tucson, Arizona

Dear Director Burgess:

Attached is a proposed letter to go to E. A. Meyer, Administrator of the Research and Marketing Act, in accordance with the action of the directors in session last week.

Sincerely,



Mark T. Buchanan
Director

mtb jw

cc: Clyde McKee
C. M. Elkinton



April 14, 1948

Mr. E. A. Meyer, Administrator
Research and Marketing Act
U. S. Department of Agriculture
Washington 25, D. C.

Dear Mr. Meyer:

The Agricultural Experiment Station Directors of the eleven western states in a recent meeting at Berkeley, California, discussed operations and common problems experienced in connection with the administration of the Research and Marketing Act. In the course of this meeting all members concurred in the following observations and recommendations which we hope will receive your earnest consideration.

Regulatory and service activities now engaged in or contemplated under the current marketing program are comprehensive to the extent that they impinge on many phases and functions of markets about which needed information is seriously lacking. The limitations of extension and regulatory activities which are inadequately served by preceding research are self-evident and, we believe, most serious. Accordingly, it is our view that these activities would be greatly strengthened by expansion of marketing research; a development which might well be implemented by diversion of an increased proportion of R & M resources, including Title II funds, to research.

It is our opinion that more emphasis is needed on additional research by both federal and state agencies. Such research undertaken in state agricultural experiment stations and colleges would help add to the fund of available marketing information and principles because graduate students frequently assist in such research programs. Added research in states also would help in the training of additional personnel needed in all phases of the marketing work.

The current method of allocating Title II research funds is a matter of great concern to this group. Specifically, we believe it would be most desirable to allocate research funds to the state experiment stations through the Office of Experiment Stations; the customary channel in the past. We recognize the necessity for and value of continuing and expanding cooperative research projects with the several research and operating units of the Department of Agriculture. However, the state experiment stations should have the option of determining which projects are, and which are not, adaptable to cooperative arrangements without the necessity of basing the decision in some part on the method of allocating funds. The requirement of matching state funds lends considerable force to this proposition.

Land-Grant colleges are in general well equipped to train students for service in all phases of agricultural marketing. In view of the present and prospective great need for trained personnel in this field, we are prepared to encourage and participate in a sharply expanded program for instruction in marketing and related subjects.

Sincerely yours,

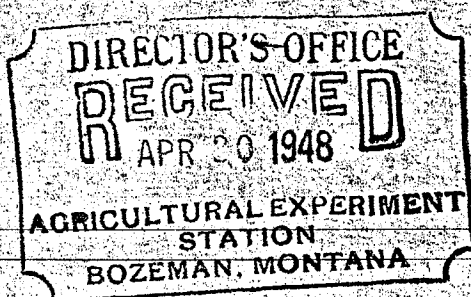
University of Arizona

TUCSON

April 27, 1948

8011

COLLEGE OF AGRICULTURE AND
AGRICULTURAL EXPERIMENT STATION
OFFICE OF THE DEAN AND DIRECTOR



AIR-MAIL

Mr. E. A. Meyer, Administrator
Research and Marketing Act
U. S. Department of Agriculture
Washington 25, D.C.

Dear Mr. Meyer:

The Agricultural Experiment Station Directors of the Eleven Western States in their recent annual meeting at the University of California, Berkeley, discussed at some length the problems arising in connection with the administration of the new Research and Marketing Act. During the course of these meetings I, as Chairman of the Western Directors' Group, was requested to write you regarding a certain recommendation that was passed and which we hope will receive your careful consideration.

Many regulatory and service activities now engaged in or contemplated by the states require needful information of a research nature which at present is seriously lacking. We feel that these activities could be materially strengthened by expanding certain phases of our marketing research programs, a part of which work might well be implemented by the use of funds appropriated under Title II of the Research and Marketing Act. We feel that much more research should be done both by federal and by state agencies along marketing lines than can be entirely paid for by Title I money, the second increment of which, as you know, was not included in the present U.S.D.A. Appropriation Bill. The present method of allocating Title II research funds is a matter of some concern to our group. We believe that it would be most desirable to allocate research funds to the state agricultural experiment stations through the Office of Experiment Stations which throughout all past years has been the channel through which federal funds reached the states for agricultural research. We realize the necessity for cooperative research along marketing lines with the several units of the Federal Department, but we feel that to be adaptable to cooperative work the state stations should have a say in the formulation of the projects. The requirement of state matching funds lends force to this suggestion.

We understand that all Title II monies now being used by the state agricultural extension services are made available through M. L. Wilson's office and we feel that a similar method should be used for distributing funds for research purposes.

Very sincerely yours,

A handwritten signature in dark ink, appearing to be "P. S. Burgess".

P. S. Burgess
Dean and Director
Chairman, Western Stations
Directors' Group

For your information -

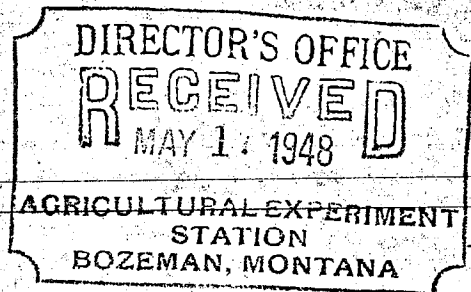
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*Meyer's assurance
about it -*

DEPARTMENT OF AGRICULTURE
Washington 25, D.C.

May 7, 1948

Mr. P. S. Burgess
Dean and Director
College of Agriculture
University of Arizona
Tucson, Arizona



Dear Director Burgess:

Your letter of April 27 points up a problem that has been concerning us for some time. We have been endeavoring to seek ways and means of facilitating the participation of State Agricultural Experiment Stations in the work conducted under Title II of the Research and Marketing Act.

While some arrangements for the inclusion of State Agricultural Experiment Station projects in the Title II program have been successfully worked out, we are not satisfied with the progress that has been made and we feel that in general the proposals for organizing this work have not been entirely feasible. It is our observation that the organization of the Extension work is not comparable with the organization of research work, either here in the Department or in the States, and for this reason identical methods of operation do not supply the answer.

Every effort has been made on our part to include representatives of the Office of Experiment Stations at every step in the formulation of policy and programs under the Research and Marketing Act. Evidently, this form of participation does not completely fill the bill in the light of comments made in your letter.

In response to your letter, as well as some other correspondence we have had on this matter, the subject was discussed by members of the Advisory Council this week. We have appointed a subcommittee to investigate this matter further and to make suggestions for the improvement of the situation. It is our earnest hope that mutually satisfactory arrangements can be provided that will facilitate further participation of the State Agricultural Experiment Stations in the Title II program. We will be happy to take into consideration your suggestions in attempting to achieve this objective.

Sincerely yours,

(Signed)

E. A. Meyer, Administrator
Research and Marketing Act

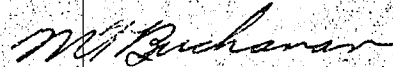
INSTITUTE OF AGRICULTURAL SCIENCES
AGRICULTURAL EXPERIMENT STATION
Pullman, Washington
April 19, 1948

Directors, Eleven Western Experiment Stations

Gentlemen:

As promised at the recent meeting in Berkeley, I am attaching hereto some materials pertaining to a stand that we have taken in the State of Washington on Title II of the Research and Marketing Act. These materials include (1) a copy of a letter from our Advisory Committee to E. A. Meyer, (2) a copy of a memorandum from Roy S. Beck, Extension Economist, and A. H. Harrington Agricultural Economist in our College of Agriculture and Experiment Stations, concerning cooperation with PMA on the project "Improving distribution methods and expanding market outlets for Washington farm products," and (3) a copy of the letter that has been suggested for Dean Burgess' signature to go to the Administrator of the Act on behalf of the eleven western directors.

Sincerely,



Mark T. Buchanan
Director

mtb jw
Attach.

cc: R. W. Trullinger, Chief
Office of Experiment Stations
M. L. Wilson, Director of Extension, USD A
Harry Carroll, Secretary
Washington State Advisory Committee on Title II, Seattle
C. M. Elkinton, Chairman
Division of Agricultural Economics, Pullman



MEMORANDUM

March 11, 1948

TO: M. T. Buchanan
E. V. Ellington

FROM: Roy S. Beck and A. H. Harrington

RE: Cooperation with P. M. A. on the project "Improving Distribution Methods and Expanding Market Outlets for Washington Farm Products."

In considering the project sent by P. M. A. for cooperation between the State Department of Agriculture and the Washington Agricultural Experiment Station we read the recommendations of the Washington State Senate Interim Committee on Agriculture and the Act of the legislature which provides matching funds for marketing research, extension, and service activities under Title II of the Hope-Flannagan Act. Significant sections from these are quoted below:

"1. This committee was established by the legislature to investigate carefully those agencies and institutions of the state, supported by state funds and dealing with agriculture, including the State College of Washington and the State Department of Agriculture.

The committee recognizes that the present system has been developed along three major lines - regulation; research; and education and information. The committee recommends that in developing the long-time program for agricultural service to the people of the state, these three lines be carefully followed to avoid duplication of effort and consequent loss of efficiency. Any tendency of any particular agency or institution to move out of its defined field should be carefully checked in the interests of the general welfare. The State Department of Agriculture was established to handle regulation and enforcement; the Experiment Stations of the State College have been designated to handle all agricultural research; the College of Agriculture for training of young men and women; and the Extension Service of the State College assigned the field of handling informational service for both the College and the U. S. Department of Agriculture."^{1/}

"Section 2. It shall be the duty of the director of agriculture to enact rules and regulations governing the pursuit of the studies provided for herein, and the director of the experimental station of the State College of Washington to direct the technical studies of marketing problems. The Extension service of the State College of Washington shall provide for the dissemination to the public of the knowledge gained by such studies. All of the rules and regulations provided for herein shall be in conformity with the provisions of this act."^{2/}

The intent of both the Interim report and the Act is very specifically that there be no duplication of effort in regard to research activities, extension activities or regulatory and service activities. It appears, therefore, to us that

^{1/} Report of Washington State Senate Interim Committee on Agriculture, 1946, p. 63.
^{2/} Senate Bill No. 254, Section 2, Chapter 280, Laws of 1947.

the blanket project submitted by P. M. A. can qualify for state matching funds only if amended to state clearly as did the Interim report and the State Act that the research work shall be done by the Experiment Station and the extension work be done by the Extension Service. Such an amendment to this project would nullify a good share of the project because as planned the work of the P. M. A. would be such as to duplicate to a large extent the work of the Extension Service in this state. On the national level the analysis by P. M. A., Commodity Branch, would duplicate to some extent the research work of the Experiment Station. However, the more serious duplication as planned is in the field of the extension service. We quote the plan of work from this suggested project: (underlining following is our own)

(c) Plan: Supply and market information will be assembled and analyzed concerning (1) the market and distribution of products grown or produced in Washington, including information on geographical distribution, grading, packaging, transportation, storage, and merchandising practices (2) results of experiments and trade experience with new uses or forms of these products; (3) current and prospective local market demand and supply condition; and (4) location and characteristics of potential markets and markets inadequately or irregularly supplied. Information developed in the above activities will be summarized and made available in reports, pamphlets, news releases, radio script or other appropriate forms, for distribution to producers, shippers, processors, distributors, etc. Work with farmers and local producer groups will be carried out in cooperation with the State Extension Service. Where adoption of new uses or practices, or distribution in larger amounts or to new markets appears feasible the cooperation of the trade in securing the necessary action will be enlisted. In developing this project work will be centered first on those products most likely to develop serious surplus problems.

Within the limits of available funds, the State Department of Agriculture in cooperation with the Production and Marketing Administration will provide qualified marketing specialists to work in the producing areas to give overall guidance to producers, shippers, handlers and others on the problems relating to assembling and preparing products for market; market preferences, requirements and market supplies, and other problems relating to the effective and efficient distribution of farm and food products. The marketing specialists will work closely with the Extension Service in the State in providing information and assistance in the educational program with farmer and producer groups.

Market representatives or contacts will be arranged for the more important consuming markets. These market representatives will provide information with respect to the local market supplies and requirements for transmission to the producing centers, either direct or through the central State Office. They will also assist in arranging for local radio and newspaper release of the information with respect to the local market and the overall supply of farm and food products. They will work closely with representatives of the State Extension Service in providing information that will assist in furthering the educational program with consumers.

The Production and Marketing Administration will provide qualified marketing specialists who will assist the States in organizing the work and provide

coordination between states. Information that will be developed under this project will be available to the commodity branches for their further analysis of national and regional problems. Such work by the commodity branches will be utilized in furthering the State project in marketing services.

All lines of work carried on under this project shall be in conformity with the objectives set forth herein; and shall be mutually agreeable to the parties hereto; and the Director of the Marketing Research Branch shall be kept currently advised of all lines of work undertaken under this project."

Under this blanket plan it would seem that the joint project submitted by the Washington Extension Service in cooperation with the Experiment Station and the State Department of Agriculture is being used only as a means whereby P. M. A. would get the use of our state matching funds to set up this duplicate extension and research agency. It is therefore our considered judgment that the Experiment Station should not cooperate in this project. We suggest that the Extension Service submit a separate project in order to use the R. M. A. funds obtained by the Federal Extension Service. If the Experiment Station can get Title II funds only by cooperative projects with Federal agencies we believe that such cooperation should be limited to those projects in which the objectives conform to the intent of the Act of the State legislature and do not set up duplicate research or extension agencies in the state.

In your discussions with the Sifting Committee it may be well to consider the strong possibility of the need in 1948-49 for funds to match increased Federal allocation to the Extension Service.

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1516 Smith Tower
Seattle, Washington
April 13, 1948

Mr. E. A. Meyer, Administrator
Research and Marketing Act
U. S. Department of Agriculture
Washington 25, D. C.

Dear Mr. Meyer:

We of the Washington State Advisory Committee for the Agricultural Marketing Act of 1946 feel that the administration of the Title II funds during the past year has raised certain fundamental issues, involving the future of marketing research, extension, regulatory and service activities in this state.

This committee was organized more than a year ago; it consists of one representative from each of the major farm organizations--The Washington State Grange, the Washington State Farm Bureau Federation and the Washington State Council of Farmer Cooperatives--together with one member from each of the advisory committees of the State College of Washington in the five subject-matter fields--general farming, horticulture, poultry husbandry, dairy husbandry, and animal husbandry. The committee functions (1) by assisting in the development of proposals for work to be undertaken under Title II, (2) by screening the suggestions made and by deciding which projects will be submitted by which agencies to your office, and (3) by determining the amount of state funds needed to match federal funds under Title II. Our committee also assisted in obtaining a special legislative grant of funds for the purpose of matching federal funds under Title II.

We realize that there must be mutual understanding and agreement between state agencies and organizations and your office in order that the work under this Act may proceed in accordance with the direction and intent of the Act. We, therefore, bring to your attention the issues which seem to us to be involved in the procedure by which the projects submitted from this state to your office in January were handled.

We are deeply concerned that no funds have been allocated directly to the Washington State Agricultural Experiment Station for projects proposed by that agency. The policy which has been developed whereby the experiment stations may be allocated funds only by other federal agencies puts considerable power over experiment station operations into the hands of certain federal agencies and circumvents the normal channel of relationships between the state experiment stations and the Office of Experiment Stations. It, in effect, forces cooperation with a federal agency on all research work done under Title II. In addition, this policy seems to us to violate the principle upon which experiment stations have traditionally operated, the principle that research projects should have their origin at the local and state level, arising from the problems of the local producer, distributor and consumer groups. While in many instances we desire and seek the cooperation of federal groups, we want this cooperation to be mutually worked out on a basis that is satisfactory to all concerned. In some cases cooperation with federal agencies is not necessary or desirable. We, therefore, have recommended against participation of the Washington Agricultural Experiment Station in two projects in which its participation would have been financed

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April 13, 1948

in part by Title II funds, funds made available in one through the Production and Marketing Administration and in the other through the Farm Credit Administration. We recognize the need for federal review of projects to avoid duplication of effort and to certify that the federal funds are expended in accordance with the provisions of the law. The traditional federal agency that has functioned in this field is the Office of Experiment Stations. We insist, however, that state projects have their origin in the states and be carried on under the supervision of state agencies.

As you know, the Act states that "it is the intent of Congress to provide for (1) continuous research....." and that "maximum use shall be made of existing research facilities owned or controlled by the Federal government or by State-agricultural experiment stations." We believe that this provision of the Act has not been observed with respect to Title II funds and are deeply concerned that this year's policy in regard to Experiment Stations be not considered as a precedent to future administration of Title II funds. In our opinion it is desirable to place more emphasis on research than has been done as yet for two reasons: (1) more information is needed as a basis for proper educational, regulatory, and service work, and (2) in the performance of the research, personnel that will be useful in the educational, regulatory, and service work will be trained.

The committee is also deeply concerned regarding the intent of the Act that duplication or overlapping of work be prevented. This principle has also been recognized by the Washington State Senate Interim Committee on Agriculture which stated on Page 63 of its 1946 report:

"This committee was established by the legislature to investigate carefully those agencies and institutions of the state, supported by state funds and dealing with agriculture, including the State College of Washington and the State Department of Agriculture.

"The committee recognizes that the present system has been developed along three major lines--regulation; research; and education and information. The committee recommends that in developing the long-time program for agricultural service to the people of the state, these three lines be carefully followed to avoid duplication of effort and consequent loss of efficiency. Any tendency of any particular agency or institution to move out of its defined field should be carefully checked in the interests of the general welfare. The State Department of Agriculture was established to handle regulation and enforcement; the Experiment Stations of the State College have been designated to handle all agricultural research; the College of Agriculture for training of young men and women; and the Extension Service of the State College assigned the field of handling informational service for both the College and the U. S. Department of Agriculture."

This principle was incorporated in the Washington State legislative Act which provided funds for matching federal Title II funds. In Section II of this Act, Senate Bill No. 254, Chapter 280, Laws of 1947, is the following statement:

"It shall be the duty of the director of agriculture to enact rules and regulations governing the pursuit of the studies provided for herein,

and the director of the experimental station of the State College of Washington to direct the technical studies of marketing problems. The Extension service of the State College of Washington shall provide for the dissemination to the public of the knowledge gained by such studies. All of the rules and regulations provided for herein shall be in conformity with the provisions of this act."

There was submitted to your office on January 30, 1948, a project entitled, "To develop basic market outlook and price information and introduce a monthly information service for producers, marketing organizations and consumers" and which provided for cooperation of the Washington Agricultural Extension Service, the Washington Agricultural Experiment Station and the Washington State Department of Agriculture. To obtain federal funds for work on this project, the Experiment Station and the State Department of Agriculture were asked by the Production and Marketing Administration to sign a memorandum of agreement attached to a uniform P.M.A. project "Improving Distribution Methods and Expanding Market Outlets for _____ Farm Products" in which "Washington" was to be filled in the proper space. This committee advised against the signing of this P.M.A. project because we feel that such a blanket project is ineligible for use of our state matching funds. We feel that it is ineligible because it, in effect, proposes to set up in this state a research and extension agency which would duplicate the work of the State Experiment Station and the State Extension Service. Although this may not have been the intent of the writers of the project, it is so written as to allow and even to foster such duplication. We quote significant sections from this project:

"(c) Plan: Supply and market information will be assembled and analyzed..... Information developed in the above activities will be summarized and made available in reports, pamphlets, news releases, radio script or other appropriate forms for distribution to producers, shippers, processors, distributors, etc. Work with farmers and local producer groups will be carried out in cooperation with the State Extension Service.....

"Within the limits of available funds, the State Department of Agriculture in cooperation with the Production and Marketing Administration will provide qualified marketing specialists to work in the producing areas to give over-all guidance to producers, shippers, handlers and others on the problems relating to assembling and preparing products for market; market preferences, requirements and market supplies, and other problems relating to the effective and efficient distribution of farm and food products. The marketing specialists will work closely with the extension service in the State in providing information and assistance in the educational program with farmer and producer groups.....

"The Production and Marketing Administration will provide qualified marketing specialists who will assist the States in organizing the work and provide coordination between states. Information that will be developed under this project will be available to the commodity branches for their further analysis of national and regional problems.

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Such work by the commodity branches will be utilized in furthering the State project in marketing services."

This committee recommended that the State Extension Service submit a separate project incorporating their part of the original project submitted to your office, and that the State Department of Agriculture submit a project involving specific objectives for assembling by the State Statistician's office of primary information in regard to the fruit and grape industry of this state. By so recommending, we feel that the marketing work started will be in accordance with both the Federal and the State laws.

May we summarize our views in regard to these issues as follows:

(1) We are deeply concerned over the tendency to centralize the initiation and direction of projects at the Federal level. While your office must maintain power to reject projects not in accordance with the law, the initiation of the project and the direction of the work should rest with the state.

(2) We are opposed to the duplication of work within the state. Within this state the various responsibilities for marketing work have been delegated to specific agencies. We shall attempt to discourage duplication on the part of state agencies and hope that we may have the cooperation of your office in maintaining a clear definition of fields of work between state and federal agencies.

(3) We should like to see more emphasis on research.

In this state we have great need for the marketing research, extension, regulatory and service work provided for by the Research and Marketing Act. We are therefore anxious to cooperate with you in bringing such a program into fruition.

Sincerely yours,

Members of the Washington State Advisory
Committee, Agricultural Marketing Act of 1946

Dr. Robert Prior, Chairman
Secretary-Manager, Washington State
Dairy Products Commission

Harry Carroll, Secretary
Executive Secretary, Washington
Council Farmers' Cooperatives

Curtis Aller
Washington State Horticultural
Advisory Board

H. P. Carstensen, Master
Washington State Grange

Fred Clemens,
Managing Editor, Washington Farmer

Ralph T. Gillespie, President
Washington State Farm Bureau Federation

Henry J. Hansen
Washington State Poultry Advisory Board

Frank A. Riches
Washington State Livestock Advisory Board

April 16, 1948

Mr. E. A. Meyer, Administrator
Research and Marketing Act
U. S. Department of Agriculture
Washington 25, D. C.

Dear Mr. Meyer:

The Agricultural Experiment Station Directors of the Eleven Western States in a recent meeting at Berkeley, California, discussed operations and common problems experienced in connection with the administration of the Research and Marketing Act. In the course of this meeting all members concurred in the following observations and recommendations which we hope will receive your earnest consideration.

Regulatory and service activities now engaged in or contemplated under the current marketing program are comprehensive to the extent that they impinge on many phases and functions of markets about which needed information is seriously lacking. The limitations of extension and regulatory activities which are inadequately served by preceding research are self-evident and, we believe, most serious. Accordingly, it is our view that these activities would be greatly strengthened by expansion of marketing research; a development which might well be implemented by diversion of an increased proportion of R & M resources, including Title II funds, to research.

It is our opinion that more emphasis is needed on additional research by both federal and state agencies. Such research undertaken in state agricultural experiment stations and colleges would help add to the fund of available marketing information and principles because graduate students frequently assist in such research programs. Added research in states also would help in the training of additional personnel needed in all phases of the marketing work.

The current method of allocating Title II research funds is a matter of great concern to this group. Specifically, we believe it would be most desirable to allocate research funds to the state experiment stations through the Office of Experiment Stations; the customary channel in the past. We recognize the necessity for and value of continuing and expanding cooperative research projects with the several research and operating units of the Department of Agriculture. However, the state experiment stations should have the option of determining which projects are, and which are not, adaptable to cooperative arrangements without the necessity of basing the decision in some part on the method of allocating funds. The requirement of matching state funds lends considerable force to this proposition.

Land-Grant colleges are in general well equipped to train students for service in all phases of agricultural marketing. In view of the present and prospective great need for trained personnel in this field, we are prepared to encourage and participate in a sharply expanded program for instruction in marketing and related subjects.

Sincerely yours,

F. S. Burgess, Director
Experiment Station

ALLOCATIONS: MARKETING PROJECTS - WESTERN REGION 1948-49

Project	Ariz.	Calif.	Colo.	Idaho	Mont.	Nev.	N.Mex.	Ore.	Utah	Wash.	Wyo.	Texas	Totals
WM-1 (Dairy)	--	1,700.	C	1,000.	2,000.	--	--	2,000.	2,000.	2,900.	--	--	11,600.
WM-2 (Apples)	--	--	C	C	--	--	--	1,400.	--	1,400.	--	--	2,800.
WM-3 (Peaches)	--	C	5,000.	--	--	--	--	--	5,000.	2,500.	--	--	12,500.
WM-4 (L. Stock)	C	C	1,500.	1,500.	3,000.	1,500.	3,000.	2,000.	1,500.	1,500.	1,000.	--	16,500.
WM-5 (Wool)	C	C	2,500.	C	C	C	2,500.	1,500.	C	C	7,500.	2,500.	16,500.
WM-6 (Potatoes)	--	--	6,000.	6,500.	C	C	--	C	--	C	C	--	12,500.
WM-7 (Turkeys)	--	--	C	C	C	C	--	6,000.	6,000.	6,000.	--	--	18,000.
WM-8 (G. Fruit)	4,000.	C	--	--	--	--	--	--	--	--	--	--	4,000.
TOTALS	4,000.	1,700.	15,000.	9,000.	5,000.	1,500.	5,500.	12,900.	14,500.	14,300.	8,500.	2,500.	\$94,400.

ALLOCATION FOR MARKETING PROJECTS - 1948-49

Project	Ariz	Calif	Colo	Idaho	Mont	Nev.	N.Mex	Ore	Utah	Wash	Wyo	Hawaii	Total
1. Beef Cattle	7500.	C	11500.	C	12500.	C	5000.	11500.	11000.	11000.	C	--	70,000.
2. Dairy Cattle	--	C	C	5000.	--	C	C	4600.	C	C	--	C	9,600.
3. Dairy Barns	--	--	--	4500.	--	--	--	4500.	3500.	C	C	--	12,500.
4. Nutr. Status	C	C	C	C	C	C	C	50000.	C	C	C	--	50,000.
6. New Plants	C	C	C	C	C	C	750.	C	C	2000.	C	C	2,750.
7. Turkeys	--	3750.	1000.	C	--	--	--	C	C	C	C	--	4,750.
8. Rural Housing	--	3300.	3300.	--	C	C	--	7800.	3300.	3300.	--	--	21,000.
9. Soils	C	--	9500.	C	C	C	C	C	11000.	9500.	C	--	30,000.
10. Amino Acids	4000.	C	2000.	C	--	--	C	2000.	2000.	--	--	C	10,000.

TOTALS 11,500. 7,050. 27,300. 9,500. 12,500. 5,750. 80,400. 30,800.25,800. 210,600.

ALLOCATIONS: MARKETING PROJECTS: SUMMARY

Project	Second Inc. 1978-79	First Inc. 1977-78	Second Inc. Revised 1978-79
WM-1	12,000°	5,400°	11,600°
WM-2	3,500°	5,000°	2,800°
WM-3	11,000°	5,000°	12,500°
WM-4	16,400°	12,000°	16,500°
WM-5	16,500°	12,500°	16,500°
WM-6	17,000°	12,500°	12,500°
WM-7	17,000°	12,000°	18,000°
WM-8	7,000°	—	7,000°
TOTALS	\$974,400°	\$674,400°	\$974,400°

See Worksheet # 9

ALLOCATIONS: NON-MARKETING PROJECTS = Summary

<u>Project</u>	Full 2nd Inc.	First Inc.	Priority Additions
	<u>1948-49</u>	<u>1947-48</u>	<u>1948-49</u>
W-1	70,000.	2,300.	(2)10,000. (5)10,000. (8)Residual
W-2	9,600.	1,400.	(4) 6,000.
W-3	12,500.	12,500.	
W-4	50,000.	40,000.	(3)10,000.
W-6	2,750.	2,100.	
W-7	4,750.	2,300.	(6) 2,450.
W-8	21,000.	21,000.	
W-9	30,000.	---	(1)20,000.
W-10	<u>10,000.</u>	<u>---</u>	(7) 6,050. (8) Up to 10,000.
	210,600.	81,600.	

